

**ADMINISTRATION OF
DADRA AND NAGAR HAVELI (U.T)
(TOURISM DEPARTMENT)**

No: DNH/TOUR/DEV/22/I/26

Silvassa.

Date:04/02/2011.

**REQUEST FOR PROPOSAL (RFP) FOR APPOINTMENT OF
TRANSACTION ADVISER FOR DEVELOPMENT OF TOURISM
PROJECTS ON PUBLIC PRIVATE PARTNERSHIP (PPP) MODE**

On behalf of the President of India, the Joint Director of Tourism, U.T. Administration of Dadra and Nagar Haveli invites **Request For Proposals (RFP)** only from the **Transaction Advisors empanelled with the Department of Economic Affairs, Ministry of Finance, Govt. of India** for proper packaging, structuring and implementation of the Public Private Partnership for the following projects:-

- **Setting up of 18 Hole Golf Course at Talavali (Dadra and Nagar Haveli.**
- **Development of Convention Centre at Luhari.**

The Request For Proposals (RFP) document is available in the office of the Joint Director of Tourism, Dadra and Nagar Haveli Administration, Silvassa at Tourist Reception Centre, near Shaheed Chowk, Opp. Tribal Museum, Silvassa 396 230 or can be downloaded from www.dnh.nic.in or www.silvassa-tourism.com The completed Request For Proposal (RFP) document duly signed and sealed in two separate envelopes as mentioned in the Request For Proposals (RFP) document should reach the above address by R.P.A.D. or must be dropped in the Tender Box kept for the purpose upto 15:00 hours on 10th March, 2011.

**Sd/-
(K.S. Chandrashekar)
Joint Director of Tourism
Dadra and Nagar Haveli
Silvassa**

REQUEST FOR PROPOSAL (RFP) FOR APPOINTMENT OF TRANSACTION ADVISOR FOR DEVELOPMENT OF TOURISM PROJECTS ON PUBLIC-PRIVATE PARTNERSHIP (PPP) BASIS

1.0 General

Dadra & Nagar Haveli a Union Territory (UT) of India is located on the West Coast of India. The presence of natural and cultural features such as hills, rivers, forests, folk dances, songs, paintings, around the UT and its location with respect to the two adjoining states such as Gujarat and Maharashtra provides great potential for development in terms of tourism.

The administration of Dadra & Nagar Haveli is keen in developing infrastructural facilities in the U.Ts for key development sectors such as public health, education, urban public spaces, and tourism.

For this purpose, the following projects have been identified for development in a phased manner:

- **Setting up of 18 holes Golf Course at Talavali**
- **Development of Convention Centre at Luhari**

(Hereinafter, the above Projects are referred as 'Tourism Projects')

Directorate of Tourism, Dadra Nagar Haveli Administration (hereinafter referred to as "**Authority**") intends to Develop Tourism Projects on Public-Private Partnership (PPP) basis. Authority proposes to procure the services of Transaction Advisor for proper packaging, structuring and implementation of the Public-Private Partnership for the said Tourism Projects. The services of the Transaction Advisor (Consultant) will be required intermittently till the signing of the Concession Agreement for each Tourism Project. It is expected that the task would be for a period of about 6-9 months for the Project from the date of start of work. The entire range of activities given hereinafter is required to be carried out by the Transaction Advisor.

The Authority intends to invite Proposals from eligible bidders.

2.0 Background

Authority intends to develop the *Tourism Projects* under Public-Private Partnership (PPP) basis with a view to create a distinctive tourism attraction in the area. A separate concession agreement is proposed to be signed between Authority and a “Concessionaire” for the Project. Authority hereby invites Transaction Advisor to assist Authority in providing financial advice, modelling and structuring for implementation of the Tourism Projects on PPP basis.

The appointment of Transaction Advisor shall be made on the basis of the weighted aggregate of Financial scores obtained by them.

Details of the Tourism Projects to be developed under PPP are given as under:

Name of the Project	Available Land Area (Approx)
Setting up of 18 hole Golf Course at Talavali Additional land up to 32 hect. can be made available on certain terms and conditions.	54.59 Ha. (approx.)
Development of a Convention Centre at Luhari	12.32 Ha.

The Tourism Projects mentioned above in the RFP document have been granted in principal approval in the meeting held by Govt. of India, Ministry of Finance, Department of Economics Affairs (PPP Cell) at New Delhi on 29-09-2008.

Brief description of the *Tourism Projects* is as under:

Setting up of 18 hole Golf Course at Talavali

Dadra Nagar Haveli enjoys proximity to the financial hub Mumbai. It is also the host to many manufacturing units of various business houses, many of them are based out of Mumbai. Both these factors are conducive to encourage Golf Tourism here. Hence it is proposed to develop an 18-hole signature golf course at Talavali. It can be an asset which in addition to being a revenue earner could also increase the value of surrounding real estate.

The extent of land that is available in Talavali for the “Setting up of 18 hole of Golf Course at Talavali” is approx. 54.59 hectares. The additional land upto 32 hect can be made available on certain terms and conditions. This project is envisaged to be developed on PPP basis. To make the Project commercially viable and promising to the private sector certain supporting facilities including high end resort could also be developed

Convention Centre at Luhari

The site near Luhari is set the context of a wildlife sanctuary in the backdrop which lends itself as an ideal camping resort with plenty of outdoor activities. The Development at Luhari could showcase various cultural facets of the UT in addition to holding conventions, seminars and training programmes. The centre could also accommodate other supporting activities like exhibition centers, food courts, souvenir shops, hotels. The destination could also be used for congregations of activities like sports, entertainment, tourism and defence, film shooting, gala events, corporate promos.

In addition to the above facilities like plazas, ATM kiosks and shopping areas, theme based developments along with recreation activities like Yoga, ayurvedic centre and sports facilities like tennis, squash, badminton, health club with spa facilities which could attract the visitors during events.

The extent of land that is available for the development of Convention Centre is 12.32 Ha. This project is also intended to be developed through PPP. The Authority now wants to prepare a project proposal for the same to be developed on a PPP basis.

At present the tourism department has set up a tourist complex in part of the area which consists of one block of Deluxe Cottage one block of twin unit of Super Deluxe Cottage on stilts in machan style consisting of self contained furnished 8 rooms. It also has 8 bedded Dormitory with twin toilet and changing rooms beside a kitchen, dining halls (below cottages), umbrella pavilions (four nos.), sump, five borewell, electric pump cabins, overhead RCC water tank, water supply pipeline, landscaped garden, parking area and tree groves. The entire area of 12.32 ha. Is fenced with a chain link of 3 meter height and entrance gate.

3.0 PROJECT OBJECTIVE

- 3.1** The objective of this project is to successfully develop a comprehensive Public-Private Partnership (PPP) structure and its legal, commercial and financial guidance documents, to assist Authority in selection of private sector partner by adopting the PPP structure appropriate for each *Tourism Project* and to continue to assist till signing of the Concession Agreement.
- 3.2** To build support implementation plan that enables Authority to deliver improved services to the public/ society.
- 3.3** Building capacity for escorting and facilitating clearances to investors.
- 3.4** Key improvements in public facilities and services as well as their satisfaction level should be demonstrable.

4.0 Process of work for each Tourism Project

4.1 Methodology

This will vary for each output. However, recommendations should be based on (i) Analysis of the situation; (ii) Best Practice elsewhere; (iii) Feasibility based on the regional context, as well as dialogue and consensus between representatives of business, government as well as civil society.

4.2 Working Conduct

The consultants will work in close association with the Authority which is the implementing agency to take this work forward to implement and monitor the project. Close collaboration will be required with other consultants and implementing partners working on other components in the project, especially Development of Infrastructure on PPP basis and Investment promotion.

5.0 REQUIREMENT OF TRANSACTION ADVISOR

The consultant should provide a detailed description of the resources that will be applied to the assignment, especially adequately experienced personnel, capable of and devoted to the successful accomplishment of work to be performed under the contract. The consultant must agree to assign specific individuals to the key positions and that once assigned to work under this contract key personnel shall not be removed or replaced without written notice to the authority. If key personnel are not available for work under this contract for a continuous period exceeding thirty (30) calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the Panel member shall immediately notify the Sponsoring Authority and shall, subject to the concurrence of the Sponsoring Authority, replace such personnel with personnel of substantially equal ability and qualifications.

The Panel member should confirm that there is no conflict of interest in taking up this Transaction Advisory assignment Sponsoring Authority should take an undertaking from the tendering Panel member or consortia that they/their affiliates will not bid for/rate the same projects.

- 5.1** Consultants will be required to provide required qualified personnel including experts in the relevant sector, public-private partnerships, investment promotion, project preparation and appraisal, policy and legal issues. The consultant will be required to establish a local presence if none is in that particular place currently.

- 5.2** All the prospective Consultants shall have sufficient qualified personnel, sub-consultants, and resources to accomplish all the services described herein within the prescribed time. The Consultant should be capable of furnishing all necessary professional, technical, and expert services as required to complete all the elements of Consultancy assignment described below in the Scope of Work. Authority is seeking Transaction Advisor, which can bring together a team of professionals and sub-

professionals capable of completing all aspects of the Consultancy assignment. This will require a high degree of management and technical expertise and experience directly related to structuring of Public-Private Partnership for similar projects.

5.2.1 Consultant/ firm/ affiliates must have direct experience with at least one PPP Project of similar nature for development of Tourism infrastructure.

5.2.2 A Project Manager Cum Team Leader who should be familiar with the requirements for PPP projects from the perspective of both the Authority and the investors. Familiarity with Indian investment environment and regulations is an essential qualification for the engagement of the Transaction Advisor. The Project Manager Cum Team Leader shall have a minimum of ten years post qualification experience in the field of tourism infrastructure projects i.e. golf courses, theme-parks, resorts, destinations, entertainment complex / hotels /resorts /amusement parks /golf course/heritage properties/ropeway and convention centers. He must have had direct experience of executing at least one similar PPP concession contract.

5.2.3 Transaction Advisor should provide services of Financial Analyst, Legal Expert, and Technical Expert with at least 5 years experience in infrastructure projects and other support staff required from time to time for the project.

6.0 DURATION OF SERVICES

The Transaction Advisor will work for Authority intermittently for a period of 6-9 months for the Project.

7.0 SCOPE OF SERVICES

7.1 The Transaction Advisor will be retained upto the signing of an effective PPP concession agreement for the sections of the proposed Tourism Projects. The objective of this Consultancy service is to produce a financially viable concession that would address the principal issues related to project risks and adequate returns to the concessionaire.

7.2 The tasks to be undertaken by the Transaction Advisor are:

7.2.1 Technical Viability Assessment

- Preparation of Project Concept Reports including technical Parameters/details required for bidding the Tourism Projects on PPP basis.
- Undertake Market Assessment to ascertain the demand for various activities proposed to be included in the Development of the Tourism Projects
- Preparation of Project Configuration based on results of Market assessment for development of the site involving commercial development, circulating area, etc.
- Identifying issues that could have technical, environmental, commercial and financial implications.
- Formulate Development Concept for each Tourism Project.
- Preparation of the project cost estimates for each Tourism Project.
- Preparation of the project implementation schedule for each Tourism Project.
- Assess the technical viability for each Tourism Project.

7.2.2 Project Feasibility

- To forecast revenues for each Tourism Project based on Market benchmarking of similar facilities.
- Conduct risk assessment by:
 - (i) Identifying the allocation of risks;
 - (ii) Proposing changes in the risk allocation that will make the concessions more attractive to the private sector without significantly increasing the liabilities on the Authority.

- Finalize a framework for the bidding package in consideration of a variety of specific factors including:
 - (i) The requirements for a fixed time schedule performance Parameters.
 - (ii) The terms for early termination.
- Based on Development concept, ascertain the allocation of costs and revenues between the Authority and the Concessionaire for each Tourism Project.
- Develop a financial model for each Tourism Project to assess the financial / commercial viability of the project;
- Assess the financial feasibility for each Tourism Project.

7.2.3 Project Structuring

- Undertake Sensitivity Analysis for understanding the financial impact of various provisions in the Concession Agreement.
- Optimize the project structure under various implementation options; and
- Estimate the values of basic bidding criteria, for evaluation of the reasonableness of the financial proposals.
- Develop a cash flow model to maximize the return to the Authority.

7.2.4 Bid Process Management

- Finalization of bidding documents.
- Finalize the bidding process, the qualification parameters and the criteria for evaluation of proposals in consultation with Authority.
- Prepare draft RFP and finalize the same in consultation with Authority.
- Assistance in addressing bidders' queries
- Assistance in evaluation of RFP proposals
- Finalize the concession agreement for signing between Concessionaire & Authority.

- Obtaining all undertakings, submissions and warranties from the selected concessionaire.

7.3 The plan above is sketched out based on current knowledge. There may be need for flexibility during the assignment as more information about the sector emerges and what is feasible and most effective. This can be discussed and mutually agreed during the course of the assignment

8.0 Fee Payment Schedule

The selected Consultant/ firm shall be paid overall fees quoted by them according to progress made on individual Tourism Projects as per the following schedule after approval of the same by the PPP cell of the Authority.

Module	Deliverable	Compensation
Module 1: Preliminary Assessment	On Submission of Inception Report	10% of F
Module 2: Technical Viability	On Submission of Viability Report	20% of F
Module 3: Financial Feasibility	On Submission of Feasibility Report	20% of F
Module 4: Project Structuring	On Submission of Bid Documents	20% of F
Module 5: Bid Process Management	On submission of Evaluation Report	30% of F

Where, **F** is the Fee quoted by the consultant/ firm for the individual Tourism Project

In addition, a success fee amounting to 1% of the Landed Project Cost as specified in Form 5 of the RFP shall be paid on selection of the Private Sector Partner by the successful Private Partner.

9.0 Terms and Conditions

- 9.1** The Applicant(s) shall bear all costs associated with the preparation and submission of its proposal.
- 9.2** All documents submitted by the Applicant(s) will be treated as confidential, and will not be returned to Applicant(s).
- 9.3** Authority reserves the right to accept or reject any or all applications, without thereby incurring any liability to the affected Applicant(s) or any obligation to inform the Applicant(s). Authority also reserves the right not to award or enter into any contract or agreement with any Applicant(s), and may terminate the procurement process at any time without thereby incurring any liability to any Applicant.
- 9.4** Failure by any Applicant(s) to provide all of the information required in the proposal or any additional information requested by Authority may lead to rejection of the Applicant's proposal in its entirety.
- 9.5** Wherever required by applicable laws, Authority shall deduct taxes at source, from the amounts payable, and shall provide to the Transaction Advisor the appropriate tax deduction certificate evidencing payment of such taxes.
- 9.6** The Transaction Advisor shall submit to Authority two (2) copies of the final output envisaged in the Scope of Services including the RFP and the Concession Agreement. All the reports and agreements shall be submitted on CDs (2 sets) containing all basic as well as processed data.
- 9.7** In case of difference in Original and copy of submission the Original shall prevail.

10.0 CONTENTS OF PROPOSAL

Once submitted, the proposal, including the composition of the consulting team, cannot be altered without prior written consent of Authority. The proposal should be submitted in two sets one original and one copy in the prescribed formats as under:

Proposal Forms

FORM - 1: LETTER OF PROPOSAL SUBMISSION with Power Of Attorney

FORM - 2: CONSULTANT'S ORGANIZATION AND EXPERIENCE

FORM - 3: INFORMATION REGARDING ANY CONFLICTING ACTIVITIES
AND DECLARATION THEREOF.

FORM - 4: FORMAT FOR FINANCIAL PROPOSAL SUBMISSION

Brief description of the submission of the proposal is given as under:

10.1 Transmittal Letter and Title Page

Include a transmittal letter containing a brief statement of the respondent's understanding of the work to be done and an indication of positive interest in performing this work for Authority.

10.2 Table of Contents

Include a Table of Contents listing the various sections included in the proposal.

10.3 Proposal Contents

Each Consultant shall submit proposal in accordance with the forms provided with the RFP Document. This shall contain technical and financial proposals and other submittals as indicated. Each Consultant must also include an Executive Summary that summarizes important features of the proposal, brief description of the Consultant's approach to the scope of work, a description of the project team, and a description of how the proposed team meets the requirement set

forth in this RFP. The Executive Summary should not be more than 2 to 3 pages in standard font and spacing..

10.4 Team Identification and Organizational Chart

Identify your firm and each key professional by name, primary representative and title, address of offices, telephone and fax numbers and email address. Indicate the business structure of your firm (i.e., whether your firm is a corporation, joint venture, partnership, or sole proprietor). Indicate the name(s) of the owner(s) of your firm.

10.5 Services and Work Plan

The proposal should include a work plan describing the services, approach and methodology proposed for accomplishing the scope of work. The proposed phasing of the Tourism Projects should be discussed. The proposal should be sufficient in detail to allow an objective analysis of the firm's capabilities and envisioned work plan in comparison with competing firms. Discuss the roles and responsibilities of the project team.

10.6 Qualifications and Experience

The proposal must supply information concerning the qualifications and experience of the proposed project team for this assignment.

10.7 Undertaking regarding conflict of Interest

Consultant must submit an undertaking clearly indicating that they or their associates will not participate directly or indirectly in submitting bid on behalf of the Private Entrepreneur so that there will not be any conflict of interest.

10.8 Proposal Validity Period

Proposal Validity Period must be minimum 120 days from the Proposal Due Date.

11.0 SUBMITTAL OF PROPOSALS

The Bidder shall seal the Financial Proposal in the envelopes, duly marked as "FINANCIAL BID". And shall then be sealed in an outer envelope.

The original and the copy of the Financial Bid shall be provided in separate envelopes, duly marking the outer envelope as “ORIGINAL” and “COPY”.

The envelope shall indicate the name, address and contact phone number of the Bidder (of the Lead Member in case of a Consortium).

The envelope shall clearly bear the following identification: “Development of Tourism Projects”

The envelope shall be addressed to the authority as under and sent by RPAD or put in the tender box kept for the purpose.

ATTN. OF: **Director of Tourism**

Address: **Department of Tourism,**

U.T. Administration Dadra & Nagar Haveli

Shaheed Chowk, Tribal Museum

Silvassa – 396 230

Phone (0260) 2641399, 2642721

Fax (0260) 2642787, 2632985

Website: www.silvassa-tourism.com

Email: dnhtourism@silvassa-tourism.com

If the envelope is not sealed and marked as instructed above, the Bid may be deemed to be non-responsive and would be liable rejection. The Authority assumes no responsibility for the misplacement or premature opening of the Bid submitted.

12.0 EVALUATION AND SELECTION PROCESS

The evaluation of Proposal will be made on the basis of lowest overall price quoted by the consultant/ firm for this assignment as per the Form 4. The consultant bidding the least overall price shall score 100. Other consultants/ firms shall be scored based on their overall price in inverse proportion to the lowest overall price. Authority reserves the right to judge, appraise, and reject any or all proposals.

13.0 LAST DATE FOR SUBMISSION OF PROPOSAL

Last Date for Submission of Proposal by RPAD or in the Tender Box kept for the purpose in the office of the Tourism Department upto 15.00 hours on _____ . Authority will not consider any proposal received late.

Note: It is highly recommended that the prospective bidders should visit the proposed project sites & the places of Tourist Interest in the U.T. of Dadra & Nagar Haveli before submission of the Financial Bid.



Paste self attested photograph of the authorised signatory with a seal of the bidding firm and enclose the letter of authorisation from the bidder.

Name of Firm:

Address:

FORM -2

CONSULTANT'S ORGANIZATION AND EXPERIENCE

A –(a) Consultant's Organization

[Provide here a brief description of the background and organization of your firm/entity and each associate for this Assignment/job. The brief description should include ownership details, date and place of incorporation of the firm, objectives of the firm etc. Also if the consultant has formed a consortium, details of each of the member of the consortium, name of lead members etc shall be provided]

Your Name (Company or Individual)

Parent Company (If Applicable)

Your Address

Contact Name

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Contact Telephone Number

E-Mail Address

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(b) Information Required for Statistical Purposes Only

Country of Registration (Companies)

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Nationality (Application from Individuals)

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Number of Employees (as appropriate)

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(c) Years in Business

How many years have you been in business?

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(d) Turnover:

What was your company's total annual turnover in Indian Rs Lakh for the last three years?

One year ago?

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Two years ago?

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Three years ago?

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What was your net profit in Indian Rs Lakh, for the last three years?

One year ago?

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Two years ago?

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Three years ago?

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(e) Criteria for Assessing your Expression of Interest:

Your Completed Application will be assessed against the criteria as described in the EOI document. You will need to address this in your Capability Statement. The relevant areas of experience that will be given weight during evaluation. Please note that the financial standing of applicants will also be taken into account during the Expression of Interest assessing process.

d. Date of Birth:

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e. Nationality:

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f. Education:

[Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]:

g. Membership of Professional Associations:

h. Other Training:

i. Countries of Work Experience:

[List countries where staff has worked in the last ten years]:

j. Languages

language	Speaking			Reading			Writing		
	Good	Fair	Poor	Good	Fair	Poor	Good	Fair	Poor
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

[For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]:

k. Employment Record:

From [Year]: To [Year]:

Employer:

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Positions held:

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[Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.]:

l. Detailed Tasks Assigned

[List all tasks to be performed under this Assignment/job]

m. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned [Among the Assignment/jobs in which the staff has been involved, indicate the following information for those Assignment/jobs that best illustrate staff capability to handle the tasks listed under point 12.]

Name of Tourism Assignment/job or project:

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Year:

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Location:

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Employer:

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Main project features:

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Positions held:

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Activities performed:

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n. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

Date:

Place:

[Signature of staff member or authorized representative of the staff]

[Full name of authorized representative]:

II. Consultant's Experience

[Using the format below, provide information on each Assignment/job for which your firm, and each partner in the case of consortium or joint venture, was legally contracted either individually as a corporate entity or as one of the major partners within an association, for carrying out consulting Assignment/job similar to the ones requested under this Assignment/job (If possible, the employer shall specify exact assignment / job for which experience details may be submitted). In case of consortium, association of consultant, the consultant must furnish the following information for each of the consortium member separately]

1.	1. Firm's name
1	Tourism Assignment/job name:
1.1	Description of Project
1.2	Approx. value of the contract (in Rupees):
1.3	Country:
1.4	Location within country:
1.5	Duration of Assignment/job (months) :
1.6	Name of Employer:
1.7	Address:
1.8	Total No of staff-months of the Assignment/job:
1.9	Approx. value of the Assignment/job provided by your firm under the contract (in Rupees):
1.10	Start date (month/year):
1.14	Name of senior professional staff of your firm involved and functions performed.
1.15	Description of actual Assignment/job provided by your staff within the Assignment/job:

Note: Please provide documentary evidence from the client i.e., copy of work order, contract for each of above-mentioned assignment. The experience shall not be considered for evaluation if such requisite support documents are not provided with the proposal.

III. Details about empanelled as Transaction Advisor with the Department of Economics Affairs, Ministry of Finance, Govt. of India (to be supported by copies of relevant Document)

- a) Date of Empanelment
- b) Empanelment validity (Please state the date and year upto which the Transaction Advisor is empanelled with the Department of Economics, Ministry of Finance, Govt. of India.)

Name & Signature of
Authorized Signatory

FORM – 3

**INFORMATION REGARDING ANY CONFLICTING ACTIVITIES
AND DECLARATION THEREOF**

We hereby declare that our firm, our associate / group firm or any of the member of the consortium are not indulged in any such activities which can be termed as the conflicting activities. We also acknowledge that in case of misrepresentation of the information, our proposals / contract shall be rejected / terminated by the Employer which shall be binding on us.

Authorized Signature
[In full and initials]:

Name

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Title of Signatory:

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Name of Firm:

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Address:

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**DETAILS OF FINANCIAL PROPOSAL FOR INDIVIDUAL TOURISM
PROJECTS**

Sr.	Name of the Project	Fees									
1.	Setting up of 18 hole Golf Course at Talavali										
2.	Development of a convention center/alternative tourism development at Luhari										
	Overall Fees (Total of 1 and 2 above)										

Name of the Bidder

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Signature of the Authorised Person

Name of the Authorised Person

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FORM – 5
Landed Project Cost

The components for landed project cost would include:

- i. The costs incurred for carrying out Project related as formulation, development, design, engineering, construction, operation, management consultancy, etc.
- ii. Total capital outlay on the Project, which includes, land, material, labour transport, consumables, testing, commissioning overheads, sundries, contingencies, insurance, supervision, etc.
- iii. Any fees (including professional and success fees), commissions, levies and taxes.
- iv. Expenses related to fund mobilisation such as fees for financial services, brokerage, interest, commission, publicity expenses, etc.
- v. Escalation during construction
- vi. Warranties and Guaranties
- vii. Interest during construction.
- viii. Project Cost of Real Estate Component, including land cost (if any)
- ix. Environment and Social Impact Mitigation Cost as per the requirement of approvals.

The Tourism Projects mentioned above in the RFP document have been granted in principle approval in the meeting held by Govt. of India, Ministry of Finance, Department of Economic Affairs(PPP Cell) at New Delhi on 29-09-2008 which may kindly be seen on C/386 below. It is mentioned in the minutes that ***El granted in principle approval to the Project proposal subject to the conditions that the Consultants are chosen from transparent procurement process.*** The above RFP document has been prepared in accordance with the guidelines of the Govt. of India, Ministry of Finance, Department of Economic Affairs for panel of Adviser, PPP Project kept below from C/345 to C/379, However, as a matter of abundant precaution, it will be desirable to seek their advice over the proposed RFP before the offers are invited.

